

File 16:Gale Group PROMT(R) 1990-2004/May 27  
(c) 2004 The Gale Group  
File 148:Gale Group Trade & Industry DB 1976-2004/May 27  
(c)2004 The Gale Group  
File 160:Gale Group PROMT(R) 1972-1989  
(c) 1999 The Gale Group  
File 275:Gale Group Computer DB(TM) 1983-2004/May 27  
(c) 2004 The Gale Group  
File 621:Gale Group New Prod.Annou.(R) 1985-2004/May 26  
(c) 2004 The Gale Group  
File 636:Gale Group Newsletter DB(TM) 1987-2004/May 27  
(c) 2004 The Gale Group  
File 9:Business & Industry(R) Jul/1994-2004/May 26  
(c) 2004 The Gale Group  
File 15:ABI/Inform(R) 1971-2004/May 27  
(c) 2004 ProQuest Info&Learning  
File 20:Dialog Global Reporter 1997-2004/May 27  
(c) 2004 The Dialog Corp.  
File 95:TEME-Technology & Management 1989-2004/May W2  
(c) 2004 FIZ TECHNIK  
File 476:Financial Times Fulltext 1982-2004/May 27  
(c) 2004 Financial Times Ltd  
File 610:Business Wire 1999-2004/May 27  
(c) 2004 Business Wire.  
File 624:McGraw-Hill Publications 1985-2004/May 27  
(c) 2004 McGraw-Hill Co. Inc  
File 634:San Jose Mercury Jun 1985-2004/May 25  
(c) 2004 San Jose Mercury News  
File 810:Business Wire 1986-1999/Feb 28  
(c) 1999 Business Wire  
File 813:PR Newswire 1987-1999/Apr 30  
(c) 1999 PR Newswire Association Inc  
? ds

Set	Items	Description
S1	5	(B2B OR BUSINESS(1W)BUSINESS OR BTOB) (5N) (CREDIT() (APPLICATION? OR REQUEST?))
S2	38303	(LINE(1W)CREDIT? ? OR CREDIT) (5N) (EXTENSION? OR EXTENDE?)
S3	52900	(BARTER? OR EXCHANG? OR TRADE? ? OR TRADING OR SWAP? ? OR - SWAPPING) (5N) (SCORE? ? OR SCORING OR EVALUAT? OR RATING?)
S4	819271	(PRODUCT? ? OR SERVICE? ? OR VALUE? ? OR CREDIT) (5N) (SCORE? ? OR SCORING OR SCORING OR EVALUAT? OR RATING?)
S5	0	AU=(HEURING, K? OR HEURING K?)
S6	0	S1(S) (S2 OR S3 OR S4)
S7	2	S1 NOT PY>2000
S8	1	RD (unique items)
S9	45	(B2B OR BUSINESS(1W)BUSINESS OR BTOB) (S)S2
S10	1	S9(S) (S3 OR S4)
S11	0	S9(S)BARTER?
S12	28	S9 NOT PY>2000
S13	15	RD (unique items)
S14	15	S13 NOT (S8 OR S10)
S15	15	S14 NOT PY>2000
S16	15	RD (unique items)

8/3,K/1 (Item 1 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB  
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04797101 SUPPLIER NUMBER: 09434639 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Minority Business Development Agency honors First Union's Harald Hansen.**

(First Union National Bank of Georgia, Harald R. Hansen)

PR Newswire, 0924CH005X

Sept 24, 1990

LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 572 LINE COUNT: 00049

... The first of its kind in the Southeast, the Partnership provides assistance with inquiries and **credit requests** for **business** loans, **business** development loan packaging, business and financial counseling for existing and start-up minority businesses. Specific...

10/3,K/1 (Item 1 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2004 The Dialog Corp. All rts. reserv.

35203776 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Q4 2003 Angelica Corp Earnings Conference Call - Part 1**

FAIR DISCLOSURE WIRE

March 18, 2004

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4778

... co-op conversions and targeted acquisitions as well as invest in organic growth. We will **evaluate** all investments against our **credit** and financial criteria, which will include an expected internal rate of return of 15% or...

?

16/3,K/1 (Item 1 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
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07797051 Supplier Number: 65158381 (USE FORMAT 7 FOR FULLTEXT)  
**HNC Software Enables Instant Access to Purchasing Credit for B2B Buyers;  
Aceva Technologies to Power Internet Credit Decisioning with Capstone  
Decision Manager.**  
Business Wire, p0206  
Sept 12, 2000  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 896

... decisioning within its Aceva eFinance platform using Capstone  
Decision Manager. "More than 90 percent of **B2B** transactions involve the  
**extension** of trade **credit**," said Bill Fischer, vice president of risk  
management for Aceva Technologies. "Typically, trade credit decisioning...

...weeks. Integrating the Capstone Decision Manager into our eFinance  
platform provides our eMarketplace and enterprise **B2B** customers with the  
power of real-time credit decisioning over the Internet."  
With the increasing...

16/3,K/2 (Item 2 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2004 The Gale Group. All rts. reserv.

07340617 Supplier Number: 62002177 (USE FORMAT 7 FOR FULLTEXT)  
**U.S. BANK/LIVECAPITAL CARDS.(Brief Article)**  
CardFAX, v2000, n80, p1  
April 26, 2000  
Language: English Record Type: Fulltext  
Article Type: Brief Article  
Document Type: Newsletter; Trade  
Word Count: 163

(USE FORMAT 7 FOR FULLTEXT)  
TEXT:  
...largest bank issuer of commercial cards, and San Mateo, CA-based  
LiveCapital.com, a leading **business -to- business** e-marketplace for small  
business financing, are teaming up to offer business credit cards over...

...any of liveCapital's participating lenders. Ruebner says that the  
business card is "a natural **extension**" for LiveCapital since **credit**  
cards often are the only source of capital for small businesses.  
LiveCapital's lender base...

16/3,K/3 (Item 3 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2004 The Gale Group. All rts. reserv.

06254010 Supplier Number: 54295726 (USE FORMAT 7 FOR FULLTEXT)  
**Actrade Capital, Inc. Opens Corporate Headquarters in New Jersey.**  
PR Newswire, p4681  
April 6, 1999  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade

Word Count: 403

... patented the Trade Acceptance Draft (TAD)(TM) Program as "the third payment option"(SM) for **business -to- business** transactions -- the other two methods of payment being COD and Open Account. The TAD is...

...The advantage to a supplier is immediate payment (within 48 hours) and the elimination of **credit** risk. The buyer obtains **extended** , and generally, unsecured **credit** terms.

Based in New York City, Actrade International, Ltd., through its wholly owned subsidiaries, provides...

**16/3,K/4 (Item 4 from file: 16)**

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

05557751 Supplier Number: 48420536 (USE FORMAT 7 FOR FULLTEXT)

**Yakuza Inc.**

Kaplan, David E.

U.S. News & World Report, v124, n14, p40

April 13, 1998

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; General Trade

Word Count: 3117

... entire United States. These overinflated assets became the collateral for a seemingly endless amount of **credit extended** to virtually any business in Japan--and the yakuza cashed in big. "The banks didn...

...their clients well," says a prominent Japanese banker with nearly 40 years' experience in the **business** . "Any **business** could get loans." In one famous case, Tokyo godfather Susumu Ishii received \$2.3 billion...

**16/3,K/5 (Item 1 from file: 148)**

DIALOG(R)File 148:Gale Group Trade & Industry DB

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12780769 SUPPLIER NUMBER: 66101723 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**GMAC TO GREASE B2B -- High Finance, Meet The Hub. (Industry Trend or Event)**

Mullen, Theo

InternetWeek, 1

Oct 16, 2000

ISSN: 1096-9969 LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1053 LINE COUNT: 00085

... The buyer then owes GMAC the full \$10,000, or more if the buyer choose **extended credit** terms.

Seller liquidity, a key concern in both offline and online B2B transactions, will be...

**16/3,K/6 (Item 2 from file: 148)**

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2004 The Gale Group. All rts. reserv.

12084105 SUPPLIER NUMBER: 62084217

**Chasing business debts. (case study)**

Caterer & Hotelkeeper, 188, 4119, 47(1)

April 27, 2000

ISSN: 0008-7777

LANGUAGE: English

RECORD TYPE: Abstract

...ABSTRACT: financial problems for many firms. A business should impose a ceiling on the amount of **credit extended** to any specific customer.

**16/3,K/7 (Item 3 from file: 148)**

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2004 The Gale Group. All rts. reserv.

06500182 SUPPLIER NUMBER: 14123499 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Understanding the Japanese market. (direct mailing in Japan)**

**(International)**

Direct Marketing, v55, n12, p39(4)

April, 1993

ISSN: 0012-3188

LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 3596 LINE COUNT: 00292

... shipping.

Business-to-business customers making installment payments typically pay little or no interest. When **credit is extended**, it is often offered at cost. And, for consumers, unlike most American credit cards, there...

**16/3,K/8 (Item 1 from file: 160)**

DIALOG(R)File 160:Gale Group PROMT(R)

(c) 1999 The Gale Group. All rts. reserv.

01445422

**Lenexa telephone firm forced into bankruptcy by creditors.**

KANSAS CITY BUSINESS JOURNAL (MO) June 30, 1986 p. 181

... BTS owes them \$960,000 for telecommunications equipment sold and delivered to BTS, which conducts **business as Business Telecommunications Services**, and/or Business Telecommunications. Johnson County Bank states that BTS owes them \$1.85 million as a result of loans, cash advances and **extensions of credit** made to the firm since 10/83, and D Reeder says that BTS owes him...

**16/3,K/9 (Item 1 from file: 9)**

DIALOG(R)File 9:Business & Industry(R)

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2946890 Supplier Number: 02946890 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**GMAC TO GREASE B2B -- High Finance, Meet The Hub**

**(General Motors Acceptance will begin offering commercial finance services to online exchanges; in the year 2005, total business to business transactions will be worth \$6.3 tril and online activity will account for about 42% of that total)**

InternetWeek, p 1

October 16, 2000

DOCUMENT TYPE: Journal ISSN: 0746-8121 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 957

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...a deal is struck between a qualified buyer and seller on an online exchange, GMAC **B2B** Credit will forward the invoice amount to the seller within 48 hours. The buyer will...

...The buyer then owes GMAC the full \$10,000, or more if the buyer choose **extended credit** terms.

Seller liquidity, a key concern in both offline and online B2B transactions, will be...

16/3,K/10 (Item 2 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

(c) 2004 The Gale Group. All rts. reserv.

2725308 Supplier Number: 02725308 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Lighting the online procurement fuse**

(Online marketplace that connects businesses to potential financing partners and information sources means credit decisions can be processed in real-time at point of sale)

Retail Banker International, p 19

February 17, 2000

DOCUMENT TYPE: Newsletter ISSN: 0261-1740 (Ireland)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1477

ABSTRACT:

...part of the online procurement phase of e-commerce. Forrester Research is predicting that the **business -to- business** e-commerce market will total \$1.3 tril by 2002. With a platform that links multiple lenders to **credit** decisioning software, eCredit has **extended** the LendingTree.com aggregated-lender model to the commercial-lending level. eCredit's GFN provides...

16/3,K/11 (Item 3 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

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1001069 Supplier Number: 01001069 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**PROFILE: SOUTHERN CALIFORNIA'S LFL**

(Lingerie For Less is gaining a lot of recognition in the intimate apparel industry in Southern California)

Body Fashions Intimate Apparel, v 21, n 1, p 10+

January 1994

DOCUMENT TYPE: Journal; Geographic Profile ISSN: 0362-2452 (United States )

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 2055

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...his designer label, had equally hearty praise for Cassidy.

"He represents the old school of **business** and **business** relationships. He asks us to support his business and in return he understands that he...

...just don't show us that kind of respect .... Over the years I've probably **extended** Cassidy more **credit** than I ever should have, but I've

never been sorry."

Clearly

**16/3,K/12** (Item 1 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2004 ProQuest Info&Learning. All rts. reserv.

02092540 63719438  
**B2B credit: A strategic tool for the new economy**  
Wetherhill, Paul  
Credit Management PP: 38-40 Nov 2000  
ISSN: 0265-2099 JRNL CODE: CRM  
WORD COUNT: 1705

...TEXT: service; and their requirements for continuity and reliability in the timing and quality of supplies.

**Credit extension** could be viewed as an important means of managing 'relationships' with customers, eg generating repeat...

... by extending trade credit to their customers as a signal or 'pledge' of product quality. **B2B** credit allows the customer an inspection period' before paying for the goods. Suppliers delivering quality can do so with confidence. Finally, the **extension of credit** may be a particularly important way of gaining customers by establishing a level of reputation...

**16/3,K/13** (Item 1 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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11084648 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Instant Success for New Fair, Isaac Instant Credit Network**  
PR NEWSWIRE  
May 17, 2000  
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 800

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... the Internet this year, and estimates that by 2003 more than \$160 billion in consumer **credit** alone will be **extended** online.

Both emerging e-players and traditional credit grantors are recognizing the value that LiquidCredit...

**16/3,K/14** (Item 2 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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02988364  
**Xenometrix Reports Fiscal 1998 Financial Results: Increased Revenues, Improved Operating Results, But Significant Short Term Challenges**  
BUSINESS WIRE  
October 01, 1998  
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 823



...information contained herein, this release contains forward-looking statements relating to future financial results or **business** expectations. **Business** plans may change as circumstances warrant. Actual results could differ materially as a result of...

16/3,K/15 (Item 1 from file: 476)  
DIALOG(R)File 476:Financial Times Fulltext  
(c) 2004 Financial Times Ltd. All rts. reserv.

0010585873 ACxxxxxx0300

SURVEY - FT EXPORTER: Industry gears up for online trading: CREDIT  
INSURANCE by Andrea Felsted: Credit insurers' costs could be cut by  
nearly 10 per cent by using the internet

ANDREA FELSTED

The Financial Times, Surveys ED, P 3

Thursday, December 14, 2000

DOCUMENT TYPE: NEWSPAPER; Surveys LANGUAGE: ENGLISH RECORD TYPE:  
FULLTEXT

Word Count: 755

...to double every year for the next three to five years.

"The growth of internet **B2B** sales has been accompanied by a growing number of anonymous transactions on e-commerce market...

...have recognised this and devised differing business models to mitigate the risks associated with the **extension** of trade **credit** on the internet," it says.

Credit insurers have traditionally bundled together two related services for...

?